MAJOR GAS OPERATOR
SIMPLIFIES PROCUREMENT

One of the largest LNG producers in Australia uses DNOW’s single-process eCommerce solution to simplify purchasing

BACKGROUND
DistributionNOW provides PPE, safety equipment and supply chain services to one of the largest producers of liquefied natural gas in Australia. The customer’s 3 large sites generate 1,000+ purchase orders each year, with a proportion of these deemed low-value from a procurement officer perspective. DNOW refined the process with eCatalogue technology and automation, freeing the customer to spend its time and resources on more complex, plant-critical purchases.

CHALLENGES
3 Large Operations
• 1,000+ purchase orders per year, both small and large
• Multiple approval platforms
• Stretched procurement resource pool

Complex Requisition Process
• 8-step process to enter, approve and receive materials

SOLUTION
DistributionNOW greatly simplified the customer’s complicated, multi-step procurement process with eCatalogue:
• Transferred approvals to a single-process automated platform that accommodates all 3 customer sites
• Allowed site administration teams to process requests directly within eCatalogue
• Consolidated multiple orders into one invoice, moving towards a single monthly invoice for all orders

RESULTS
DNOW’s implementation was able to save the customer up to $150,000 AUD per year, while increasing access to essential PPE and safety supplies.
• Shortened fulfillment time by simplifying a complex requisition process
• Implemented a universal purchasing system that works across all facilities
• Enabled procurement team to focus on more technical buying
• Minimised time to product receipt for requestors

Up to $150k AUD saved per year
21% fewer direct charge POs issued

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