




THE DNOW DIFFERENCE

eCommerce Solutions



In today's technology driven world, there are many online ecommerce storefront websites a buyer has to evaluate in order to purchase quality products at a fair, competitive price. But not all ecommerce solutions and company cultures are created equal.

What's supporting your supplier's ecommerce storefront?

DistributionNOW	VS	Competitor
<p>DNOW only offers PVF from rigorously audited manufacturing sites – not just brand names. The ones that do make it to our AML have passed daily ISO 2859 based inspections and regular testing, all part of our Triple Impact Supplier Management Program.</p> <p>Our products are 100% transparent – that means you know the manufacturer name and country of origin, and you get full, up-to-date documentation.</p>	<p>Product Quality & AML</p> 	<p>Competitors may offer generic products of questionable origin.</p> <p>What products are you getting? Do you know the manufacturer and country of origin? Do they even meet your specifications?</p> <p>DistributionNOW has a formal Quality Program certified to ISO standards. Click here to find out more.</p>
<p>DistributionNOW has 15+ years of ecommerce experience, and decades spent weathering each new cycle of the oil and gas industry. We have earned long-held relationships with the best manufacturers. We pass all these resources on to you, our customers.</p>	<p>Experience & Stability</p> 	<p>Competitors may introduce unnecessary risk, either through debt-heavy financials or lack of experience and product knowledge.</p> <p>Should you invest in a supplier that may not be here for you tomorrow, next week or next year? Have they proven themselves?</p> <p>DistributionNOW has a legacy stretching back over 150 years in the energy industry. Click here to learn about us.</p>
<p>Our flexible service model puts you first. DNOW has the infrastructure to support you on your terms, with regional onsite inventory and advanced, proven supply chain and warehouse management capabilities.</p> <p>We have your products in stock now, ready to ship or pick up in store.</p>	<p>Service & Delivery</p> 	<p>Competitors may operate with no global branch network and no local inventory.</p> <p>How are delivery times from your supplier? How about quantities? Do they understand your needs?</p> <p>DNOW does more than just deliver products. We enable customers to become more efficient and productive, because customers are priority one.</p>




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What's supporting your supplier's ecommerce storefront? *(continued)*

DistributionNOW	VS	Competitor
<p>DNOW leverages a broad and diverse product portfolio, digital tools and customizable service models to offer significant savings to customers. A partnership with us means a tailored approach based on your needs, whether it's the lowest cost, the highest quality products, service-centric program or any combination.</p> <p>Total savings up to 35% comes from the total model: competitive product pricing, standardization programs, efficient service and many more options tailored to your needs.</p>	<p>Pricing</p> 	<p>Competitors may offer discounts by substituting cheap products for the requested items.</p> <p>What are you sacrificing for big discounts? Do you have flexible options for products and service?</p> <p>We empower your business, so you can reduce costs and boost efficiency. Learn about our flexible models.</p>
<p>All online orders are supported by our online support team and your closest DNOW branch location. You can also refer to multiple product line and application experts locally.</p>	<p>Support</p> 	<p>Competitors without the necessary infrastructure may provide no support for your purchases or operations.</p> <p>Can you visit a local store for customer service or returns? Can you call someone with a technical application question?</p> <p>Our experts look at your operational challenges and collaborate with you to solve them. Click here to learn how.</p>
<p>DNOW never stores your payment information, and we're transparent about how we use your personal data. We maintain strict compliance with GDPR, CCPA and industry standards through our PCI DSS compliant and Entrust SSL certificate, all to minimize potential identity theft and fraud.</p>	<p>Security</p> 	<p>Competitors may leave your data unsecure without valid security certificates and standard procedures.</p> <p>Do you know what data are collected and how they're used? Is your data secure?</p> <p>DNOW ecommerce was built to keep customer data safe. Shop now with peace of mind.</p>

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