

DISTRIBUTION

Now[®]

We Distribute Products That Deliver Energy to the World[®]

The industry has a new symbol of excellence.

DistributionNOW, formerly known as NOV Wilson, the distribution services division of National Oilwell Varco (NOV), became an independent entity in May 2014. The name calls attention to our company's sole focus and represents the commitment we bring to every customer, every time we engage with them.

But the foundations of our company – our guiding principles, our core values, and our deeply ingrained culture of superior customer service – are anything but new. From humble beginnings in 1862, our collective industry experience, product expertise, and service performance have matured deep into a second century.

For more than 150 years, DNOW has been an industry-leading distributor of pipe, valves, fittings and flanges, valve actuation, artificial lift systems, MRO, and mill, tool, and safety supplies to the energy and industrial markets.

Permanent improvement

The secret to our hard-won success over the years is continuous improvement. Our employees are dedicated to improving not only distribution, but also the way we deliver. We approach every task with energy and passion to make sure the job is done right, and we strive to be the best in the industry. Every year, every day, every moment, we find new ways to meet and exceed our customers' needs. That will never cease.

Because every moment is NOW.

MAJOR MILESTONES

- 1862** Oilwell Supply formed
- 1894** National Supply formed
- 1921** Wilson Supply formed
- 1930** Oilwell Supply acquired by U.S. Steel
- 1958** National Supply acquired by Armco Steel
- 1987** National Supply and Oilwell Supply merged to form National Oilwell
- 1993** Wilson acquired Wallace Company
- 1995** Continental Emsco Canada and Franklin Supply merged to form CE Franklin
- 1996** National Oilwell, Inc. initial public offering (NOI)
- 1999** Wilson acquired Continental Emsco Co.
- 2000** Wilson acquired Texas Mill Supply
- 2001** Wilson acquired Van Leeuwen Pipe and Tube Corp.
- 2005** National Oilwell and Varco Int'l merged to form National Oilwell Varco (NOV)
- 2012** National Oilwell Varco acquired Wilson Supply and CE Franklin
- 2014** Distribution services division NOV Wilson spins off from NOV to form DistributionNOW (NYSE: DNOW)

DistributionNOW
comes from good stock.



In 1862, Oilwell Supply oilfield equipment was established. National Supply was founded in 1894, manufacturing and distributing pumps and derricks. Wilson Supply Store opened in 1921 and evolved with the industry to become one of the largest providers of supply chain management in the United States. CE Franklin and National Oilwell Varco are also key components of who we are today.

Separately, these long-standing national and international leaders shaped an industry. DistributionNOW is the product of the best these companies have to offer. We are very proud of our history. And still, we are certain, our best days are yet to come.

NOW Inc. is publicly traded on the New York Stock Exchange under the ticker symbol DNOW. It operates primarily under the DistributionNOW and Wilson Export brands.

Acquired and Affiliated Brands

dnow.com/company/affiliated-brands



WILSON EXPORT
A DISTRIBUTIONNOW COMPANY

Dura Products
A DISTRIBUTIONNOW COMPANY

WHAT SETS US APART

“Every moment is NOW” is a promise to our customers to always be ready – ready to supply, and ready to serve. It is a company-wide commitment to put our customers at the center of everything we do.

We have been refining our capabilities over the past 150 years. Our strengths are many, and we are always in motion. When our customers need something, whether it is a fitting or a flange, or hundreds of items on a material requisition, DistributionNOW is the one-stop shop they need.

We bring together an exceptional combination of people, processes, technology, and products dedicated to our customers’ success. And that success is happening every day, every minute, and on every job.

▼ Customer Priority One (CP1)

Our commitment to our customers and quality of service is at the forefront of who we are. We recognize that our customers have a choice of whom they rely on for their energy and industrial product needs. Providing excellent customer service is our promise and a commitment to our customers.

Our Customer Priority One (CP1) program was designed and implemented to help us deliver on that promise by providing us with quality feedback from our customers and our suppliers. CP1 is a global initiative whose purpose is to strengthen and support our culture of superior customer service. DNOW is committed to the following tenets:

- Understanding our customers’ needs and exceeding their expectations
- Creating a business where our customers choose us because of our service
- Being rewarded for our services through lasting customer relationships



Providing superior customer service during a plant turnaround

Key Differentiators

- ▼ Customer Priority One
- ▼ Knowledgeable People
- ▼ Global Infrastructure and Inventory
- ▼ Leveraged Sourcing and Procurement
- ▼ Flexible Business Model
- ▼ Vast Product and Solution Offering
- ▼ Industry-Leading Quality Program
- ▼ World Class Supply Chain Technology
- ▼ 150+ Year Track Record



Customer Priority One

To deliver within DistributionNOW a global culture and service environment where the **Customer is Priority One** and DistributionNOW is rewarded by being the industry’s preferred supply chain partner fueling sustainable and continuous growth for all stakeholders.

Please send your customer service comments and questions to

CP1@dnow.com



Instructor-led, technical product training class for customers

▼ Knowledgeable People

Our product line managers and specialists provide our customers with in-depth knowledge gained from many years of experience in a range of product applications and processes. Their areas of focus include pipe and coatings, valve actuation and automation, electrical products, and mill supplies, tools, and safety products.

DNOW supply chain experts and consultants help customers become more efficient, removing waste from the supply chain and focusing on inventory investment, facilities management, and logistics.

Our category directors provide their market assessment in our online *Viewpoint* publication, expounding on market and pricing trends that impact the prices our customers pay for the products we distribute.

Continuing education is provided to current employees through DistributionNOW University (DNOW U), our internal learning management system. DNOW U is designed to provide easy access to training and learning content for all employees, including instructor-led courses, online courses, and a library of reference materials.

It is also vitally important to develop our next generation of experts. Our Supply Chain Management Development Program attracts impressive, high-potential, recent college graduates, and effectively hires, trains, and exposes them to the energy and industrial industries. The program outlines and explains DistributionNOW's business processes through relevant, applicable work projects. Graduates of this year-long program are awarded permanent roles within the organization.

This emphasis on education translates into great benefits for our customers. They get an insight that is only possible through product and supply chain experts that are truly in touch with global trends and the overall health of the industry.

▼ Global Infrastructure and Inventory

Today DistributionNOW has over 300 locations in more than 20 countries, and our Wilson Export segment and other export offices expand our reach to 90+ countries. But those are temporary numbers. Every day, every hour, every moment, our customers are pursuing, moving, and refining natural resources. How and where that takes place is not confined to just a few key locales. Whatever they need, wherever they need it, we will be there.

Knowledge and Experience

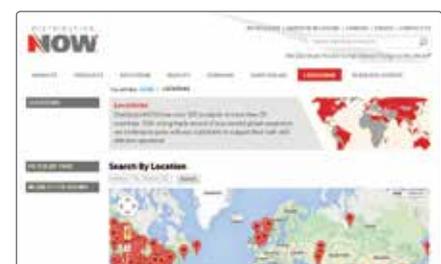
- Product line management
 - Pipe and fittings
 - Valves, actuation and automation
 - Mill, tool and safety
 - Electrical
 - Artificial lift
 - Machine and cutting tools
- Supply chain consultants
- Category directors
- Quality experts

Viewpoint



- Market conditions report

dnow.com/locations



▼ Leveraged Sourcing and Procurement

DistributionNOW is a leader in supply chain management because of its extensive knowledge, hands-on industry experience, and global presence in sourcing and procurement services. Our size, our scope, the breadth of the markets we are in, and the diversity of the customers we serve give us an edge, but we continuously seek new suppliers that meet our quality standards. This commitment ensures that our customers always have great options from which to choose.

DNOW is not just about products. We also offer a wide range of supply chain services that reduce customer costs and increase efficiency.

Global Sourcing

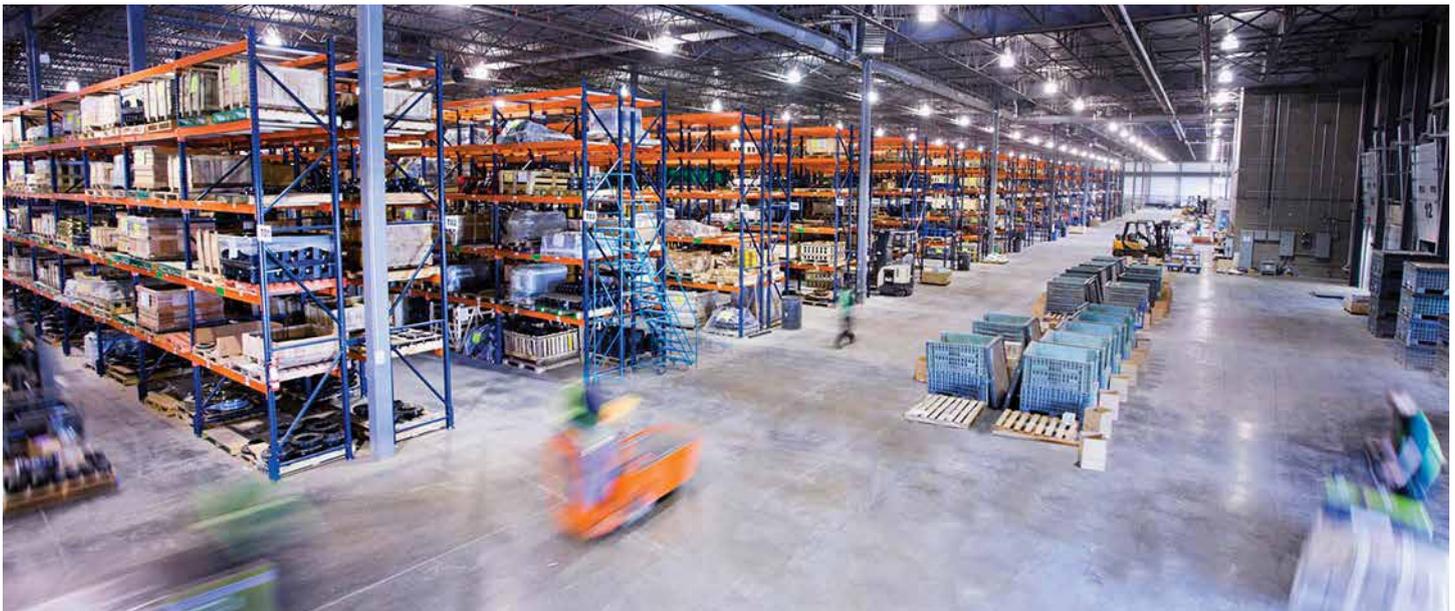
We are constantly searching the globe for products that expand our offering or that provide a better economic option for our customers. Once those manufacturers are identified, we begin the process of bringing them on-board through our stringent qualification process and supplier management program. After they have completed our qualification process, they are added to our approved manufacturers list.

Approved Manufacturers List (AML)

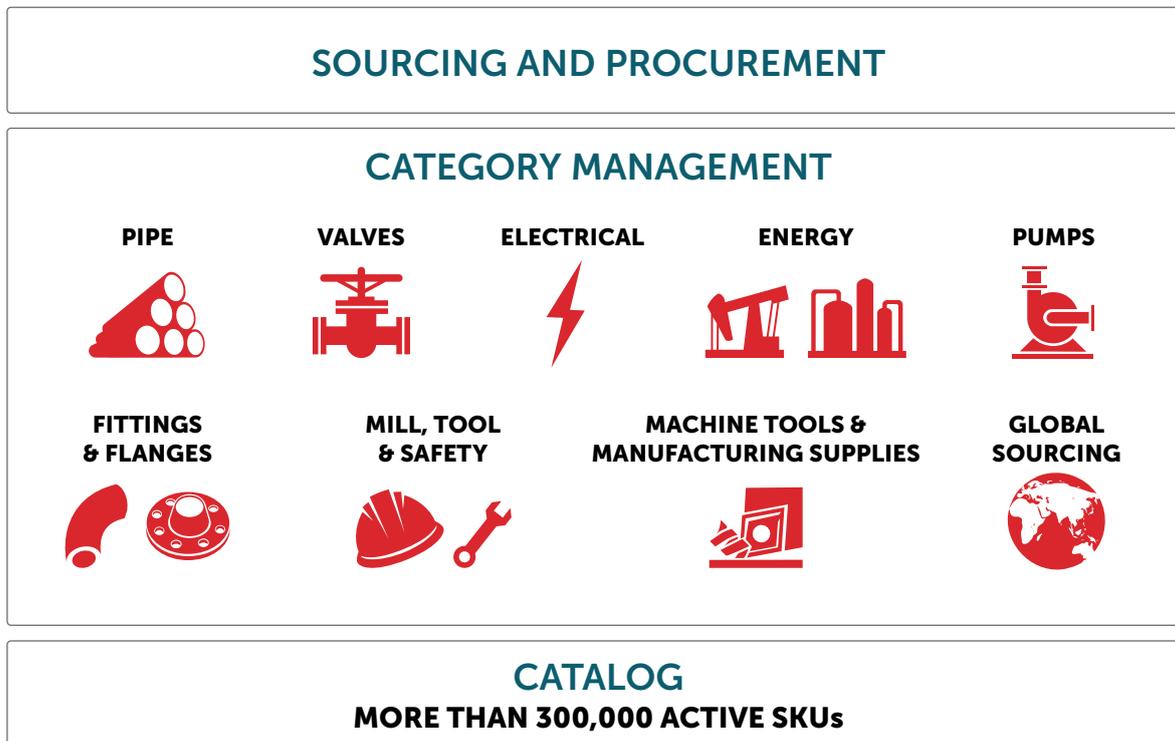
Our AML provides a solid foundation to our business. To ensure that only quality products are offered to DNOW customers, we have spent years refining our quality process to generate a list of approved manufactures that we represent. Our AML allows us to mitigate risk in the supply chain for our customers and the industry by offering suppliers and manufacturers in market-share-leading positions in all of our product categories.

Our Supply Chain – At a Glance

- Global Sourcing
- Approved Manufacturers List (AML)
- Category Management
- Material Master
- Advanced Planning and Forecasting



Distribution center in Edmonton, Alberta, Canada



Category Management

Our Category Management group is composed of product specialists, directors, and buyers who are responsible for developing and maintaining the invaluable relationships we have with our manufacturers and suppliers, both domestic and global. They are also responsible, with the assistance of our Quality department, for monitoring the quality of the products we sell, including the resolution of any issues with suppliers.

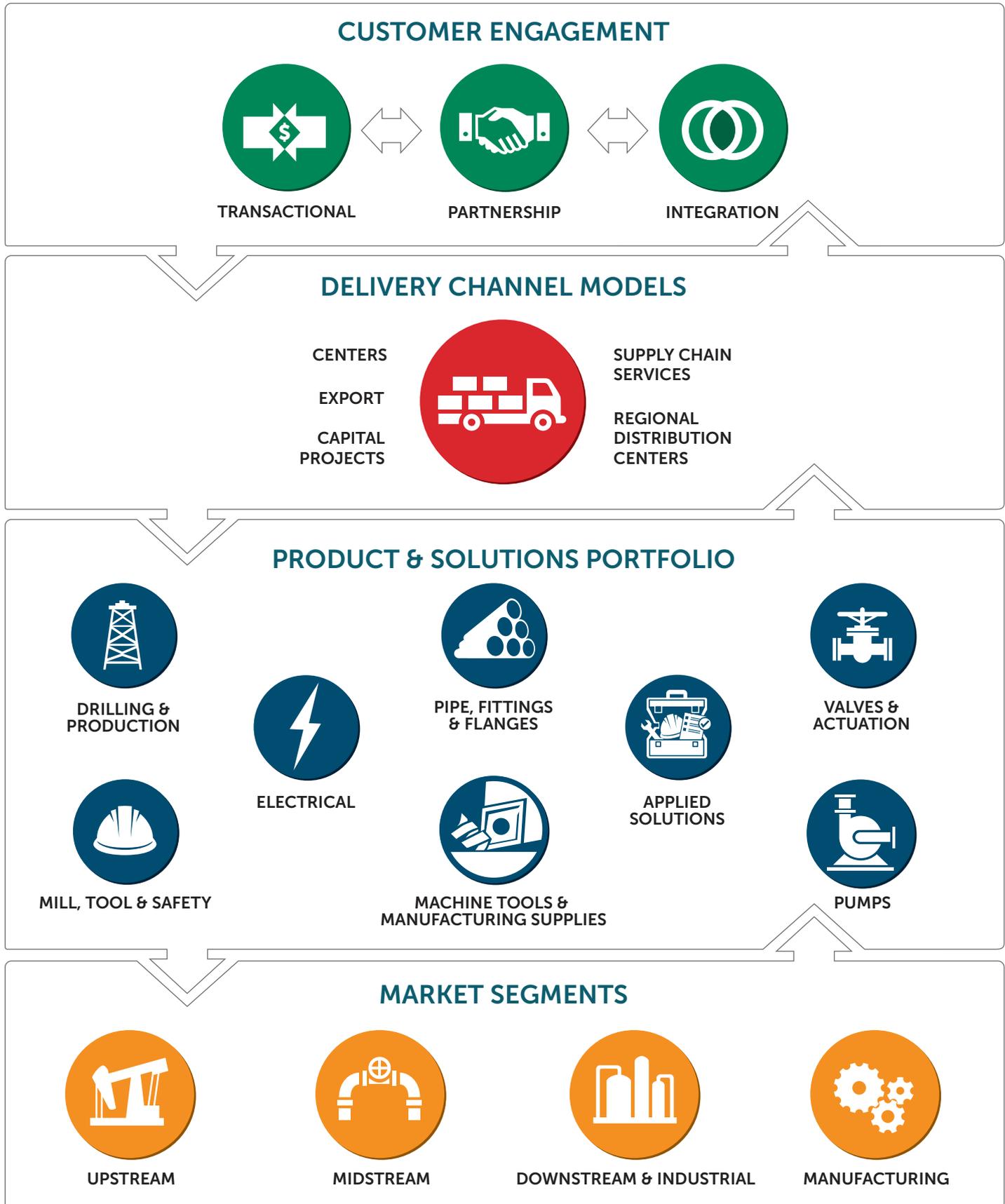
Material Master

DNOW's Catalog group is responsible for setting up and maintaining the material master and customer-managed catalogs, which contain essential data on products we sell, such as identification numbers, product descriptions, images, and more. The integration of all our material information into a single database eliminates redundant data, and the data stored is used for inventory management, purchasing, planning and forecasting, e-commerce, and many other business processes.

Advanced Planning and Forecasting

We establish replenishment and planning models that optimize inventory and provide tools, information, and analysis to all levels of our organization. Our team analyzes the usage data we collect and sets item reorder points and min/max levels that allow for automated center replenishment from our suppliers and distribution centers. Providing seamless supply chain efficiency on re-order, redistribution, and replenishment of inventory is the key to providing DNOW customers with high material availability, high fill rates, and high on-time delivery rates.

▼ Flexible Business Model



MULTIPLE LEVELS OF ENGAGEMENT

Transactional

Establishing dependable service, local inventory, reducing downtime, and providing access to a vast array of quality products at competitive prices

Partnership

Identification of opportunities and productivity to increase efficiency, standardize products, control product documents, and automate processes

Integration

An integrated relationship of procurement and supply chain functions yielding higher productivity, efficiencies, and reduction of costs attributed to inventory, facilities, labor, and indirect costs of operations

ONE MODEL DOESN'T FIT ALL

Centers

300+ centers in more than 20 countries, including warehouses, pump shops, pipe yards and specialized applied products locations

Export

Procurement and logistic solutions across all market segments in 90+ countries, provided by our Wilson Export segment and other export locations

Capital Projects

Customer-specific scope of materials, logistics, and execution

Supply Chain Services

Optimizations for procurement, facility layout, process workflow, material, inventory and asset management

Regional Distribution Centers

Ensuring quality products and timely replenishment of center and customer on-site inventories

YOUR ONE-STOP SHOP

Drilling & Production

OEM parts, drilling fluid treatment, expendables, artificial lift, electrical

Pipe, Fittings & Flanges

Carbon steel, stainless steel and alloy, fiberglass, polyethylene, high yield

Valves & Actuation

Types for all applications, including custom actuation package design

Electrical

Cable, cable glands, connectors, lighting, motors, conduit and fittings, instrumentation, transformers, accessories

Applied Solutions

Inventory and warehouse management, artificial lift, valve actuation, machine tool, industrial vending, safety services, portable consignment

Mill, Tool & Safety

Abrasives, chemicals, material handling, hand and power tools, personal protective equipment, spill control

Machine Tools & Manufacturing Supplies

Cutting tools, abrasives, metalworking fluids, machine accessories, measuring tools

Pumps

Oil and gas, industrial, municipal, pump rental, machining and repairs, field service

WE KNOW ENERGY AND MANUFACTURING

Upstream

Drilling, exploration and production, onshore and offshore

Midstream

Gathering systems, pipelines and transmission, terminals and storage, LNG

Downstream & Industrial

Refining and petrochemical, chemical processing, utilities

Manufacturing

Aerospace, oil and gas, industrial manufacturing, metal fabrication, medical

▼ **Vast Product and Solution Offering**



DRILLING & PRODUCTION

<p>Drilling Products</p> <ul style="list-style-type: none"> OEM equipment Wireline, slings Tong dies, inserts Pipe wipers Fluid treatment Drilling fittings Fluid end parts Drilling hose Drilling compounds Mud buckets Power end parts Elevators 	<p>Production Equipment</p> <ul style="list-style-type: none"> Wellhead parts Blowout preventers Spill protection Chokes Surface pumps Storage compounds Meter runs LACT units Pig launchers/receivers 	<p>Artificial Lift</p> <ul style="list-style-type: none"> Rod pump systems, parts, accessories Progressing cavity pumps, parts, accessories Plunger lift equipment Variable frequency drives 	<p>Power Transmission</p> <ul style="list-style-type: none"> Hydraulic hose, couplings Roller chain, sprockets Pneumatic hose, couplings Sheaves V-belts QD bushings Pneumatic clutches Rotor seals Shaft couplings
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Electrical
(See electrical next page)



PIPE, FITTINGS & FLANGES

<p>Pipe</p> <ul style="list-style-type: none"> Carbon steel <ul style="list-style-type: none"> seamless, ERW, DSAW, CW, low-temp, all spec/grades Stainless steel <ul style="list-style-type: none"> welded, seamless, instrument tube, grade 304/L, 316/L, duplex Chrome/Molybdenum <ul style="list-style-type: none"> grade P11, P22, P5, P9 Resin-based fiberglass, polyethylene <p>Fittings/Flanges</p> <ul style="list-style-type: none"> Carbon steel, including low-temp and high yield Stainless steel and alloy, grade 304/L, 316/L, duplex Resin-based <ul style="list-style-type: none"> fiberglass, polyethylene 	<p>Paint/Coatings</p> <ul style="list-style-type: none"> Acrylics <ul style="list-style-type: none"> (solvent and waterborne) Epoxies <ul style="list-style-type: none"> (high build, high solids) Alkyds <ul style="list-style-type: none"> (oil-based enamels, high solids) Polyurethanes Tank linings <p>Gaskets/Fasteners</p> <ul style="list-style-type: none"> Spiral-wound Ring-type joint Heat exchanger Stud bolts Carbon and stainless steel Plated and Teflon-coated
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VALVES & ACTUATION

<p>Valves</p> <ul style="list-style-type: none"> Ball – floating Ball – trunnion Butterfly Check Choke Control Gate Globe Needle Plug Relief 	<p>Valve Actuation Packages</p> <ul style="list-style-type: none"> Linear and rotary Pneumatic Hydraulic Electric Gas over oil Direct gas Double-acting and spring-return Emergency shutdown valves Mounting hardware and accessories 	<p>Instrumentation</p> <ul style="list-style-type: none"> Mechanical and electronic Pressure, temperature, and level sensors Gauges and accessories Instrument valves, fittings, and hose assemblies
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MACHINE TOOLS & MANUFACTURING SUPPLIES

<p>Cutting Tools</p> <ul style="list-style-type: none"> Milling Drilling Turning, boring, threading Sawing 	<p>Abrasives</p> <p>Grinding Wheels</p> <p>Metalworking Fluids</p> <p>Fluids Management</p>	<p>Workholding</p> <p>Tool Holders</p> <p>Measuring Tools and Gauges</p> <p>General MRO</p>	<p>Accessories</p> <ul style="list-style-type: none"> Work-holding, fixtures Rotary tooling
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MILL, TOOL & SAFETY

Mill/Industrial Supplies

Abrasives
Adhesives, sealants
Lubricants, solvents
Janitorial supplies
Material handling
Industrial MRO
Drill bits, reamers, burrs, cutters
Taps and dies
Cutting oils, fluids

Hand/Power Tools

Hand tools and accessories
Power tools and accessories
Measurement/precision tools
Hoists
Torquing tools

PPE/Safety Supplies

Personal protective equipment
Protective clothing, workwear
Lockout/tagout
Ergonomics
Gas detection, instrumentation
Spill control



ELECTRICAL

Cable

Onshore and offshore
Marine and industrial

Motors

Oilfield and industrial
Explosion-proof
Fractional
Motor control

Lighting

LED, HID, incandescent, fluorescent
Marine
Emergency

Industrial Fittings

Conduit bodies
Unions, couplings
Hubs and seals

Connectivity

Classified zone area
Harsh area
Pin and sleeve
High amperage roughneck
CSA, UL, NEMA, IEC, IEC Ex, ATEX
Cable glands

Accessories

Grounding/earthing
Cable ties, wraps, heatshrink
Fasteners, lugs, terminations
Cable trays and supports
Enclosures

Instrumentation

Transformers



PUMPS

Oil and Gas

Salt water disposal
Waterflood
Turnkey
Offshore
Water transfer
Custom-designed packages
Chemical injection
Tank battery solutions
Pipeline pumping
Vapor recovery unit (VRU)

Industrial

Turnkey
Water transfer
Custom-designed packages
Chemical metering pumps
Chemical process/transfer
Cooling tower circulation
Engineered pump packages
Wastewater transfer
and treatment
Railcar loading/unloading
Utility water pH control

Municipal

Booster stations
Wastewater plant
Lift station
Controls
Flood control
Water and wastewater
pumping solutions

Pump rental

Bypass pumping
Water transfer
Dewatering
Salt water disposal
Marine rental

Machining and Repairs

Plunger pump fluid end
Horizontal multi-stage
Vertical turbines
Power ends
End suction centrifugals

Field Service

Preventative maintenance
In-house repairs
Laser alignment
Service trucks
24 hour emergency service



APPLIED SOLUTIONS

Material/Inventory Management

Warehouse Management
RigPAC/ProductionPAC
Project Management
Artificial Lift Solutions

Valve Actuation Solutions

Machine Tool and Manufacturing Solutions
Industrial Vending
Safety Services
Modular Rotating Process Equipment

▼ **Vast Product and Solution Offering (continued)**

Artificial Lift Solutions

dnow.com/solutions/artificial-lift-solutions

DistributionNOW offers a variety of artificial lift solutions from more than 60 dedicated pump shops worldwide, including system design, custom component manufacture, troubleshooting, training, and pick-up, repair, and return service. Our technicians are experts on:

- Rod pump systems
- Hydraulic pumping units (HPU)
- Pump tracking and reporting
- Failure analysis
- Variable frequency drives (VFD)
- Wellhead components
- Progressing cavity (PC) pumps
- Plunger lift systems

Machine Tool and Manufacturing Solutions

dnow.com/solutions/machine-tool-and-manufacturing-solutions

We offer a full list of machine tool and support solutions for the manufacturing industry:

- Maintenance and repair programs
- Cutter grind and tool sharpening
- Tool identification and cataloging
- Tool life metrics
- Fluid maintenance
- Custom tools to print
- Tool crib staffing and management
- Process and cycle time optimization
- Manufacturing operations support
- Comprehensive supply chain management strategies

Valve Actuation Solutions

dnow.com/solutions/valve-actuation-solutions

DistributionNOW offers extensive valve testing, design, field service, and maintenance solutions, including custom engineered packages for critical, unique flow control environments:

- Mounting, testing, and calibration of actuators and controls
- Custom control panel design
- Custom mounting kits and lock-outs
- Control logics, documentation, drawings, and functional testing
- Field service, installation, and valve maintenance
- Actuation package design

Safety Services

dnow.com/solutions/safety-services

We offer a complete on-site rental, inspection, maintenance, and repair services package for the life-saving equipment on which our customers rely during turnarounds and shutdowns, including the following:

- Respiratory gear
- Portable gas monitors
- Portable fire equipment
- Safety showers and eyewash stations
- Fall protection
- Issue and service trailers



Artificial Lift – pump service and repair



Machine Tools – rough turning cast iron



Valve Actuation – pipeline ball valve



Safety Services – refinery turnaround fleet

▼ Industry-Leading Quality Program

DistributionNOW is recognized by customers and suppliers alike as having the industry's most advanced quality assurance program. Our regional distribution centers and key locations are ISO 9001 certified. Our commitment to meeting and exceeding the needs and expectations of our customers is reflected in our **IMPACT** quality goals:

- I**ncrease employee capabilities
- M**aintain accurate inventory
- P**rovide quality product and services
- A**lways deliver on-time
- C**ontinually improve
- T**otal customer satisfaction

Approved Manufacturers List (AML)

DNOW's AML is one of the most powerful benefits to its customers, some of whom have decided to adopt it as their own standard. This list represents suppliers and manufacturers in market-share-leading positions that meet our ISO 9001 standards for quality and have withstood our continuous evaluation process.

Constant Supplier Evaluation

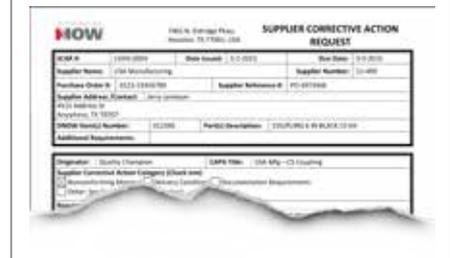
Supplier evaluation is handled through DNOW's Triple Impact Supplier Management Program, which ensures product quality through three main activities: audits for new and existing suppliers, daily ISO 2859-based quality inspections, and a quality checkpoint program that monitors a supplier's performance through KPIs and random quarterly checks.

Corrective and Preventative Action (CAPA)

The CAPA system exists to systematically identify, evaluate, and implement effective and timely improvement actions. Any employee can initiate a CAPA.

Typical sources:

- Corrective actions
- Preventive or improvement actions
- Downward trends
- Process/product audits



Triple Impact Supplier Management Program



SUPPLIER AUDITS

- Assessment and qualification of new suppliers
- Reassessment of existing suppliers
- Follow-up on supplier quality issues
- Rotational on-site physical audits
- Foundry evaluation on key valve manufacturers



SAMPLING STANDARD

- Daily audit of incoming products
- QA/QC inspection (MTR review, PMI on SS and alloys, threading, dim. and visual)
- Full traceability (marking check)
- Acceptable Quality Limit (AQL) 1.5



QUALITY CHECKPOINTS

- Supplier performance reporting (KPIs)
- Trial order lab testing
- Quarterly enhanced lab testing
- Manufacturer pre-ship inspection
- Overstock return inspections
- Verification of supplier corrective action

APPROVED MANUFACTURERS LIST (AML)

SUPPLIERS

▼ **World-Class Supply Chain Technology**

Enterprise Resource Planning (ERP)

DistributionNOW utilizes a single instance of SAP® for global visibility on sales and distribution, pricing, sourcing and procurement, and resource planning. Each inventory location is replenished – often automatically – by a regional distribution center, or from one of our approved suppliers.

The level of integration provided by the ERP system allows for data sharing across DNOW’s entire global network. Our business processes and best practices are standardized, maximizing our efficiency in every aspect of the supply chain:

- Demand management
- Warehouse management
- Sales and operations
- Inventory and catalog management
- Planning and forecasting

Warehouse Technology

Our warehouse management system (WMS) interfaces directly with the ERP system to automate background processes and streamline our operations. The WMS and its linked hardware form the foundation of our supply chain, making us quicker and more efficient.

- **Warehouse Management System (WMS)** – the backbone of our distribution centers, our WMS takes in purchase orders and allocates products to specific areas, directing our staff to place materials in the best location. Each material’s location is logged, directing future actions, such as high-speed order picking, by routing pickers working in a warehouse zone to specific items.
- **Wireless Handheld Scanners** – our wireless handheld scanners receive order information from the WMS, directing product pickers to move in parallel and fill orders by scanning barcodes. New barcode labels are created to denote an entire order, and the WMS tells the picker where to drop it for shipping.
- **Voice-picking System** – this hands-free version of the handheld scanner responds to voice commands, and guides product pickers with verbal instructions about product type, quantity, and the location to drop the completed order.
- **Carousel System** – our warehouse carousels speed up the order picking and kitting process by bringing the parts straight to the picker. The picker is able to assemble the order faster with the added accuracy of system-controlled product selection.

What it Means for Our Customers

Our technologies translate directly to:

- Consistent, dependable material availability
- Same-day/next-day delivery
- High fill rates
- Minimal outsourced items
- On-time delivery
- High picking accuracy
- Electronic product documentation
- Consistent contract pricing

dnow.com/resource-center



- Mill Test Reports
- Safety Data Sheets



Barcoding – inventory control



Wireless handheld scanner

Analytics, Reporting, and Savings Analysis

Our reporting capabilities are at the heart of driving customer value, identifying savings opportunities and areas of improvement for collaborative discussions to meet customer sourcing and procurement goals.

Based on the needs of a specific customer, we can provide customized reporting with line item detail. DNOW account managers can walk customers through not only raw data, but also meaningful information presented in dynamic reports. Our account executives work with our customers to develop and monitor key performance indicators (KPIs), and they provide metrics by customer location or business unit, spending trends and analysis, and opportunities for cost savings. We can drill down and measure just about anything our customers request. Most of our competitors simply cannot provide this level of detail.

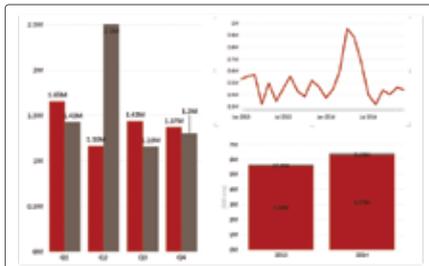
Our cost savings analysis looks for both hard and soft savings opportunities within many different aspects of the relationship, including inventory management processes, product standardization, e-commerce functions, project management, training, and implementation. We are able to then estimate the savings possible in terms of price, capital, time management, transaction cost and number, or manpower utilized.

Reporting Capabilities

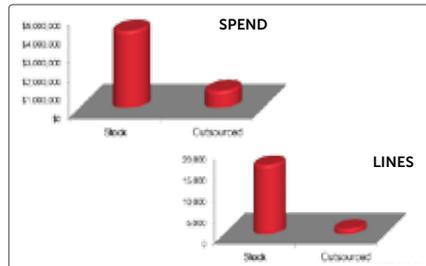
- Line item detail
- Sales volume:
 - By item code (customer and/or DNOW)
 - By product description
 - By dollar volume
 - By location
 - By unit, area, job charge
 - By invoice number/date
- Order volume
- Lines per order
- Delivery volume
- Fill rate
- Number of invoices/locations
- Order accuracy
- On-time delivery performance
- Vendor and peer managed inventory
- Custom reporting

Sample Reports

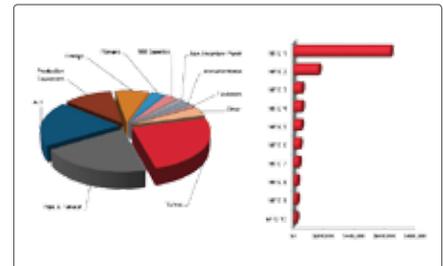
Overall spend data by time



Spend analysis by source



Spend analysis by commodity



Top 10 stock items

LINE DESCRIPTION	FREQUENCY	QUANTITY	\$ AMOUNT
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	81	300	\$36,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	11	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000

Top 10 outsourced items

LINE DESCRIPTION	FREQUENCY	QUANTITY	\$ AMOUNT
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	1,000	\$125,000

Order details

Item	QTY	UNIT PRICE	TOTAL												
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000
WIRE 1/2 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000
WIRE 3/4 IN DIA X 1/4 IN THICK X 100 FT LBS	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000	3	125,000	375,000

▼ **World-Class Supply Chain Technology (continued)**

E-Business

Our e-business capabilities (including e-commerce) consist of the following:

1. **E-Commerce:** online catalog and punch-out/roundtrip
 - a. **Business-to-Customer (B2C)** – customers can shop online, no contract required. They simply visit our website, login, and purchase what they need. An order confirmation is then sent, and the order is shipped.
 - b. **Business-to-Business (B2B)** – contract customers can login to view their unique contract items and pricing. Our B2B solution also integrates with a customer’s direct or 3rd party procurement software, such as Ariba, Oildex, and others, and provides a punch-out/roundtrip experience.
2. **E-Business Back-Office:** electronic processes and transactions
 - a. **EDI and XML** – our back-office, automated processes use both EDI and XML to keep transactions and processes running smoothly. Contact us today for any customized solution requirements.

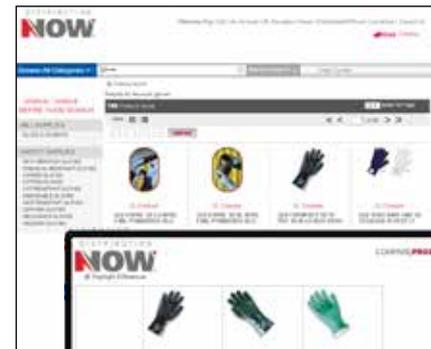
Our e-business platform allows us to offer service customized to our customers’ needs. We can introduce and manage new catalogs, whether by industry or by product, and we also create and manage customer catalogs with pricing specific to that customer. Another benefit is a paperless procure-to-pay process, to meet any customer requirements for paperless invoicing.

buy.dnow.com

Register



Shop and compare



Checkout



Help center



Vending Technology

DistributionNOW offers an all-inclusive inventory control system that improves manufacturers' ability to distribute and track tools and other supplies with accuracy and confidence. The software, developed specifically for the manufacturing industry, manages point-of-use equipment transactions and uses bar coding or radio frequency identification (RFID) to tie fast and reliable tool crib transactions to a powerful inventory control system.

The system monitors inventory levels, consumption, and budget. It issues purchase orders either automatically or manually, and includes more than 200 standard reports. There is even a module that adds a work order system to automate the scheduling and tracking of maintenance and repairs to assets.

The vending machines themselves are available in a wide range of configurations to meet our customers' diverse needs. The following are just a sample of what is available:

- **Carousel Vending** – dispenses items of all sizes, secure issues, and handles item returns
- **Helix Coil Vending** – dispenses items from high-quality helix coil mechanism; upgradeable
- **Personal Protective Equipment (PPE) Vending** – dispenses gloves and other PPE without repackaging
- **Locker Stations** – manages issue and return of large items from individual lockers
- **Tool Vending** – manages tool issue and return; recognizes tools without RFID tags
- **Cabinet Vending** – manages issue and return for small and large items in a transparent cabinet
- **Scale Vending** – dispenses small parts and fasteners by weight
- **Vertical Lift System** – automatically retrieves items from a tower of stationary trays, minimizing the floor space used to store inventory

DNOW also has a mobile technology trailer, created to showcase our industrial vending and supply chain solutions capabilities to our customers. The trailer demonstrates a number of our vending technologies and is used for trade shows and customer site visits. Please [contact us](#) to schedule a visit.

dnow.com/vending



RoboCrib® TX750

For detailed information on all our machines, visit dnow.com/vending



Mobile technology trailer

▼ **150+ Year Track Record**

DistributionNOW may be a new name, but that name reflects more than 150 years of superior service and strong financial performance in the energy and manufacturing industries. We have the knowledge and experience that only comes from weathering the ups and downs of an ever-changing marketplace. Our customers trust in the knowledge that we will be here tomorrow, next week, and next year.

We know our industry and what it takes to be successful in it, and our customers trust us because we have proven ourselves again and again. DNOW's strong inventory position, substantial purchasing power, supplier relationships, extensive catalog, and global network go a long way toward giving customers what they really need: a reliable and stable supply chain partner for their day-to-day and long-term requirements.

UPSTREAM



Drilling



Exploration & Production

MIDSTREAM



Processing



Transmission

DOWNSTREAM, INDUSTRIAL & MANUFACTURING



*Refining, Petrochemical,
Chemical & Utilities*



Manufacturing & Machine Tools

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WE WANT TO HEAR FROM YOU!

Please send customer service comments
and questions to CP1@dnnow.com

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